

Ordinary Income/Expense	FY22 Budget	FY23 Budget	FY24 Budget	Comments
	Proposal	Proposal	Proposal	
Income				
4010 · Contract Income	\$ 546,470.00	\$ 624,441.00	\$ 674,886.00	New Contracts High Probability
	\$ 11,111.00	\$ 11,111.00	\$ 11,111.00	112 · Targeted Block Grant
	\$ 2,700.00	\$ 2,700.00	\$ 2,700.00	215 · PRLAC
			\$ 24,825.00	295 · DES SWP Belmont-Northfield-Sandwich
			\$ 24,000.00	301 - 303 · Gilmanton Moultonborough Wolfeboro HSEM
			\$ 45,000.00	442 · CDBG Grafton County Microenterprise Technical Assistance FY23/24
	\$ 267,185.00		\$ 278,000.00	7XX · UPWP FY24 Budgeted Income
			\$ 50,000.00	FTA 5305 Transit Plan
			\$ 60,000.00	HSIP Data Collection
			\$ 10,000.00	NBRC Admin and Coaching 2-3
			\$ 15,000.00	Pardoe Foundation Discretionary
			\$ 100,000.00	SRPC FY22 Community Project Funding
				Carryover Contracts:
	\$ 74,999.00		\$ 41,000.00	440 · USDA Solid Waste Grant FY22/23
			\$ 4,750.00	293 · PRLAC Corridor Management Plan
	\$ 3,000.00		\$ 1,500.00	392 · Bridgewater HSEM
				Potential Revenues:
				FY23/24 USDA SWG 75% to total
				FY24 EPA Brownfields (August Decision)
			\$ 7,000.00	Gilford HSEM
4015 · Donations	\$ 2,500.00	\$ 2,500.00	\$ -	HHW only
4020 · HHW Income				
4021 · HHW Local Income	\$ 103,000.00	\$ 103,000.00	\$ 99,662.00	Maintained at FY22 Budget No increase from FY 20 [Four Years of Level Funding]
4022 · HHW State Income	\$ 16,000.00	\$ 16,688.00	\$ 15,486.00	Per Grant Application Submitted
Total 4020 · HHW Income	\$ 119,000.00	\$ 119,688.00	\$ 115,148.00	
4045 · Interest & Dividends - Invest	\$ 4,000.00	\$ 4,000.00	\$ 6,163.00	Dividends and Interest Earned on Vanguard and NH PDIP Investments <i>Averaging \$965 per month FY23</i>
4050 · Miscellaneous Income				
4053 · Annual Meeting	\$ 6,000.00	\$ 8,000.00	\$ 6,000.00	
Total 4050 · Miscellaneous Income	\$ 6,000.00	\$ 8,000.00	\$ 6,000.00	
4060 · Local Appropriation Dues ⁽¹⁾	\$ 128,530.00	\$ 134,957.00	\$ 141,704.00	5% Increase vesus May CPI of 8.6% that customarily would be used <i>Excludes Alton</i>
4070 · Sales Income				
4071 · Land Use Book Sales	\$ 3,800.00	\$ 1,300.00	\$ 1,300.00	Net Sale Income
Total 4070 · Sales Income	\$ 3,800.00	\$ 1,300.00	\$ 1,300.00	
4090 · Fund Balance		\$ 41,000.00		
Total Income	\$ 810,300.00	\$ 935,886.00	\$ 945,201.00	
Gross Profit	\$ 810,300.00	\$ 935,886.00	\$ 945,201.00	
Expense				
6030 · Custodian	\$ 4,160.00	\$ 4,160.00	\$ 4,420.00	52 Weeks @ \$85 per Week
6050 · Education & Training	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	
6060 · Equipment Maintenance				
6062 · Equip. Maint	\$ 1,650.00	\$ 1,650.00	\$ 7,800.00	LRC \$650 per month * 12 months
6063 · Computer Maint.	\$ 1,500.00	\$ 1,500.00	\$ 1,000.00	
Total 6060 · Equipment Maintenance	\$ 3,150.00	\$ 3,150.00	\$ 8,800.00	
6061 · Equipment Purchases				
6070 · HHW Expense				
6072 · HHW Contractors	\$ 103,000.00	\$ 103,000.00	\$ 99,662.00	Maintained at FY23 Budget <i>Excludes Tilton's Participation</i>
Total 6070 · HHW Expense	\$ 103,000.00	\$ 103,000.00	\$ 99,662.00	
6080 · Insurance - Bonds & Business	\$ 3,000.00	\$ 3,000.00	\$ 3,450.00	

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7010 · Publishing/Memberships/Meetings				
7011 · Annual Meeting	\$ 10,025.00	\$ 7,500.00	\$ 8,000.00	Rental of Facilities and Caterer
				NHARPC (\$1,000) NESGFOA (\$50) APA NADO (\$3,000) Municipal Management (\$110) NHMA (\$585) NH Planners Association (\$442) NAHMMA (\$150)
7012 · Memberships	\$ 6,000.00	\$ 6,000.00	\$ 5,000.00	
7013 · Commissioner/Other Meetings	\$ 1,750.00	\$ 1,750.00	\$ 1,250.00	
7015 · Publications, Subscriptions	\$ 500.00	\$ 500.00	\$ 500.00	
Total 7010 · Publishing/Memberships/Meetings	\$ 18,275.00	\$ 15,750.00	\$ 14,750.00	
7020 · Miscellaneous Expense	\$ 758.00	\$ 500.00	\$ 750.00	Monthly ACH Fee to Initiate NHRS and ICMA Batch (\$180) Monthly FSA Card Fee (\$132) MVS Lock Box (\$75)
7030 · Office Improvements	\$ 500.00	\$ 1,000.00	\$ 1,000.00	New Air Conditioner Chair
7040 · Office Expense				
7041 · Supplies	\$ 5,000.00	\$ 5,700.00	\$ 5,500.00	Primarily Staples and W.B. Mason [Includes Checkmate Stamps.com Supplies Spillers Engraving Awards]
7042 · Software Renewal	\$ 8,500.00	\$ 9,210.00	\$ 10,630.00	ESRI (\$5,550) QuickBooks Payroll (\$500) QuickBooks Subscription (\$800) LRComputers (\$3,300) Adobe Pro (\$360) Canva (\$120)
Total 7040 · Office Expense	\$ 13,500.00	\$ 14,910.00	\$ 16,130.00	
7043 · Copier Lease	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	
7050 · Payroll Expenses				
7051 · Salaries & Wages	\$ 452,118.00	\$ 513,186.00	\$ 526,833.00	
<i>Core Staff</i>	\$ 440,778.00	\$ 464,026.00	\$ 501,465.00	Core Staff: Exexecutive Director, 4 Full-time Planners, 2 Part-Time Planners, 1 Full-time Administrative Assistant and Part-Time Finance
<i>Summer Staff</i>	\$ 11,340.00	\$ 49,160.00	\$ 25,368.00	Summer Staff Interns
7052 · Health Insurance	\$ 50,823.00	\$ 90,539.00	\$ 96,311.00	Hayes Jeffers Assistant Planner Senior Transportation and Solid Waste Planners Administrative Assistant
7053 · Life Insurance	\$ 300.00	\$ 432.00	\$ 600.00	Hayes Jeffers Senior Transportation and Solid Waste Planners Administrative Assistant
7054 · Long Term Disability Insurance	\$ 1,200.00	\$ 1,200.00	\$ 837.00	Hayes Jeffers Carder Administrative Assistant Senior Transportation and Solid Waste Planners
7055 · Retirement Fund	\$ 42,755.00	\$ 41,695.00	\$ 45,636.00	Hayes Jeffers Senior Transportation and Solid Waste Planners Administrative Assistant [13.35% rate]
7056 · Dental Insurance	\$ 4,676.00	\$ 6,586.00	\$ 5,013.00	Hayes Jeffers Senior Transportation and Solid Waste Planners Carder Administrative Assistant
7057 · Payroll Taxes	\$ 34,587.00	\$ 39,259.00	\$ 40,303.00	7.65% of Salaries and Wages
7058 · Workmans Comp.	\$ 800.00	\$ 1,000.00	\$ 1,000.00	
7061 · Short Term Disability Insurance	\$ 2,040.00	\$ 2,947.00	\$ 1,400.00	Hayes Jeffers Carder Administrative Assistant Senior Transportation and Solid Waste Planners
Total 7050 · Payroll Expenses	\$ 590,299.00	\$ 697,844.00	\$ 717,933.00	
7060 · Postage & Printing				
6064 · Postage Fee	\$ 300.00	\$ 300.00	\$ 300.00	Stamps.com (\$24.99 per month)
7062 · Postage	\$ 700.00	\$ 1,000.00	\$ 750.00	Includes postage for Annual Meeting
Total 7060 · Postage & Printing	\$ 1,000.00	\$ 1,300.00	\$ 1,050.00	
7070 · Professional Services				
7072 · Consultant	\$ 17,661.00	\$ 42,661.00	\$ 20,000.00	50% of UPWP On-Call Engineer Budget Minimal CEDS Update Regional CEDS
7075 · Payroll Service	\$ 300.00	\$ 300.00	\$ 720.00	
Total 7070 · Professional Services	\$ 19,961.00	\$ 42,961.00	\$ 20,720.00	
7071 · Audit	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	
7074 · Legal	\$ 500.00	\$ 500.00	\$ 500.00	
7080 · Rent	\$ 9,672.00	\$ 10,680.00	\$ 9,672.00	\$806 per Month <i>Thru June 2024 per agreement</i>
7090 · Traffic Equipment	\$ 4,125.00	\$ -	\$ 8,000.00	
8010 · Travel Expense	\$ 5,000.00	\$ 5,000.00	\$ 4,500.00	
8050 · Utilities				
6090 · Internet	\$ 2,400.00	\$ 3,960.00	\$ 4,060.00	FirstLight Piper Mountain Web
8051 · Utilities-Propane	\$ 3,500.00	\$ 4,000.00	\$ 3,500.00	
8052 · Telephone	\$ 7,500.00	\$ 4,171.00	\$ 5,304.00	Nextiva and Verizon Wireless
8053 · Electric	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	
Total 8050 · Utilities	\$ 15,900.00	\$ 14,631.00	\$ 15,364.00	
8060 · Vehicle O&M	\$ 4,500.00	\$ 4,500.00	\$ 5,500.00	Insurance Policy Fuel Usage Maintenance
Total Expense	\$ 810,300.00	\$ 935,886.00	\$ 945,201.00	
Net Ordinary Income	\$ -	\$ -	\$ -	