

Lincoln on Leadership

16 Precedents from the 16th President!

- 1 Know your principles ... and stick to them
- 2 Be flexible/adaptable on non-essential points
- 3 Change with the times (if the change is justified!)
- 4 Recruit a great team
- 5 Solicit and consider a diversity of opinions
- 6 Communicate effectively (including setting the vision)
- 7 Stay in touch with subordinates and clients
- 8 Share the credit for success and take the blame for failure



- 9 Be aware of your own weaknesses
- 10 Acknowledge your mistakes and learn from them
- 11 Be fair and equitable
- 12 Be honest
- 13 Stay in control of your emotions
- 14 Be guided by empathy
- 15 Whenever possible, persuade rather than dictate or coerce
- 16 Put the cause before your personal ambitions and feelings

Suggested reading:

Lincoln on Leadership: Executive Strategies for Tough Times, by Donald T. Phillips (1993)

Team of Rivals: The Political Genius of Abraham Lincoln, by Doris Kearns Goodwin (2006)

“Lincoln’s Wartime Leadership: The First Hundred Days”, in the *Journal of the Abraham Lincoln Association*, Volume 9, Issue 1, pp. 2-18, by Don E. Fehrenbacher (1987)

Abraham Lincoln, su liderazgo: Las lecciones y el legado de un presidente (Spanish), by César Vidal (2010)

Abraham Lincoln by Kevin Wood

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